# SOFT CORPORATE OFFER (SCO)

**NICKEL SAND**

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| ORIGIN: |  | Venezuela, South America |
| QUANTITY: |  | 50,000 METRIC TONS (+/-5%) |
| CONTRACT LENGTH: |  | One Year 12 shipments (50,000 MTx12 months) |
| DELIVERY: |  | 1 Vessel per Shipment |
| PACKING: |  | Bulk |
| SPECIFICATIONS: |  | See Attachment 1 |
| PRICE: |  | 135 Euros/MT CIF ASWP |
| PAYMENT TERMS: |  | LC irrevocable / transferable revolving |
| DELIVERY TERMS: |  | 30 days upon receipt and acceptance  |

All costs at loading port are at **Seller’s** expense

All costs at unloading port are on **Buyer’s** expense

# PROCEDURES

1. If the **Buyer** accepts this SCO, both actors, the **Buyer** and the **Seller** Shall sign a contract of NCNDA.
2. The **Buyer** issues the ICPO along with full banking coordinates and BCL. The

**Seller** reviews the ICPO and other documents. Once approved the issues, The

**Buyer** will perform a Draft Contract for review and acceptance.

1. The **Buyer** signs and seals the Draft Contract.
2. The **Seller** issues the Main Contract Agreement toward to the **Buyer**.
3. The delivery and shipment begins after the both parties authorizes the specified terms and conditions established in the Main Contract.